



“Make Railways Better Citizens’ Network”

(An initiative by Ministry of Railways and LocalCircles)

Additional Revenue/Cost Reduction Opportunities for Railways

1. Railways land could be used to construct offices/warehouses and leased to private companies
2. Time spent by citizens in trains can be effectively monetized through spas/ayurveda massages/treatments/ e-library/movies etc.
3. The inside and outside of the trains could be used for advertisements like the Delhi Metro
4. Install LCD display in chair cars and use it to display time/station and advertisements
5. Platform tickets and journey tickets can have advertisement at the back
6. Railways could build a hotel on the floors above the platform to generate revenue
7. Multi-story office space could be constructed in place of existing station premises and rented out
8. Chargeable wi-fi services in trains and on platforms
9. Railway stations could be put to limited commercial use
10. Rates of the platform ticket could be raised
11. All the passes should be converted to tickets and the money should be realized from the ministries
12. The fines collected from passengers should be collected against receipts so that the right amount could be reported
13. Attach some goods bogies to the passenger trains too to carry courier/urgent shipments
14. Automate the cleaning process as much possible to reduce spend on human resources
15. The tendering process should be completely computerised and made transparent so that the best party could get the contract and railway could save money
16. Carry out man power planning using industrial engineering techniques and reassign excess man power
17. Use industrial engineering and operations research techniques to increase Productivity of men, material and railway stock
18. During summer vacations consider redeploying rakes to meet the increased demand
19. Frequency of certain trains on low occupancy routes can be reduced so that rakes are available
20. For increasing revenue from freight, the railways can attract higher volume by providing competitive rates and guaranteed delivery without pilferage
21. Pilferage and theft during storage and transit should be controlled
22. Introduce Roll on and Roll off (RORO) services in all major freight corridors. This will reduce road congestion and also will increase revenue to the railways
23. Solar panelling of the Railways should be tried
24. The steel, iron and other waste material lying by the tracks across the country should be put to use or sold off

*This checklist is prepared from citizen inputs in the 50,000 strong Make Railways Better Community
To join the community, visit <http://www.localcircles.com> and use invite code - RAILWAYS*